

**SOUTHERN COMPANY
IMPLEMENTATION GUIDELINE FOR
ELECTRONIC DATA INTERCHANGE**

843

**RESPONSE TO REQUEST
FOR QUOTE**

**IMPLEMENTATION GUIDELINE FOR EDI (VER.003030) 843
RESPONSE TO REQUEST FOR QUOTE**

GS Group ID: RR

Transaction Set Purpose: The purpose of this transaction is to transmit bid response information from supplier to utility.

Best Practices:

Communication regarding RFQ clarification should be handled external to EDI.

A response to RFQ (843) should be returned to the customer even if the supplier does not wish to bid on the requested material. The 843 should specify the no bid situation.

Changes to Product Item Descriptions will not be utilized on the P.O.; however this information will be reviewed by the buyer.

This guideline contains data requirements at the element level. If you cannot meet these requirements please contact the EDI Coordinator at the Operating Company to discuss.

Segments that occur in the header and detail can be returned at either place, if returned in the header the information will be used for the detail, unless the detail is supplied.

SEGMENT: BQR Beginning Segment for Response to Request for Quotation

LEVEL: Header

USAGE: **Mandatory**

MAX USE: 1

PURPOSE: To indicate the start of the response to Request for quote transaction set and to transmit identifying numbers and dates.

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
BQR01	353	<i>Transaction Set Purpose Code</i> Code identifying the purpose of the transaction set 00 Original 05 Replace 06 Confirmation	M	ID	2/2
BQR02	586	<i>RFQ Reference Number</i> Identifying number for the RFQ assigned by buyer	M	AN	1/45
BQR03	652	<i>Request Quotation Control Date</i> Year, Month, Day (YYMMDD) the RFQ was issued	M	DT	6/6

Note: Elements BQR04, BQR05, BQR06 will not be used.

SEGMENT: REF Reference Numbers
LEVEL: Header
USAGE: Optional
MAX USE: 12
PURPOSE: To specify identifying numbers

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
REF01	128	Reference Number Qualifier Code qualifying the reference number PR Price Quote Number	M	ID	2/2
REF02	127	Reference Number	M	AN	1/30

vendor's RFQ no.

Note: Elements REF03 will not be used.

LEVEL: **SEGMENT:** PER Administrative Communications Contact
Header
USAGE: **Required**
MAX USE: 3
PURPOSE: To identify a person or office to whom
administrative communications should be directed

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
PER01	366	Contact Function Code Code identifying the major duty of the person or group named BD Buyer Name IC Information Contact	M	ID	2/2
PER02	93	Name	O	AN	1/35
PER03	365	Communication Number Qualifier Code identifying the type of communication number TE Telephone	O	ID	2/2
PER04	364	Communication Number Complete communications number including country or area code	X	AN	7/21

Note: APC & GPC requires that buyer name be returned, this information is optional for the other OPCo's.

Note: Elements PER05, PER06 will not be used.

SEGMENT: FOB F.O.B. Related Instructions
LEVEL: Header
LOOP: PO1
USAGE: Required
MAX USE: 1
PURPOSE: To specify transportation instructions relating to shipment

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attrib. Type	Min/Max
FOB01	146	Shipment Method of Payment Code identifying payment terms for transportation charges CC Collect CD Collect on Delivery CF Collect, Freight Credited Back to Customer PC Prepaid but Charged to Customer PS Paid by Seller (Allowed) PU Pickup by Buyer PP Prepaid ZZ Mutually Defined	M	ID	2/2
FOB04	334	Transportation Qualifier Code Code identifying the source of the transportation terms 02 Trade Terms Code	O	ID	2/2
FOB05	335	Transportation Terms code Code identifying the trade terms which apply to the shipment transportation responsibility FOB Free on Board	X	ID	3/3
new FOB06	309	Location Qualifier (Title Passage Location) OR – Seller Owns goods in Transit DE – Buyer Owns goods in Transit	X	ID	2/2
FOB08	54	Risk of Loss Qualifier Code specifying where responsibility for risk of loss passes BY Buyer's Resp for Goods SE Seller's Resp for Goods ZZ Mutually Defined	X	ID	2/2
Per our definitions FOB09	352	Description: See Below	O	AN	1/80

FOB09 Valid Values: Bolded Letters Only

DESTFA - Destination Freight Allowed

DESTFC – Destination Freight Collect

DESTPA - Destination Freight Prepaid and Allowed

DESTPC - Destination Prepaid and Charged

SEEBLW – See Below send message text.

SPFC – Shipping Point Freight Collect

SPFA – Shipping Point Allowed

SPFP&C – Shipping Point Freight Prepaid and Charged

SPFP&A – Shipping Point Freight Prepaid and Allowed

Note: Elements FOB02, FOB03, FOB07 will not be used.

SEGMENT: ITD Terms of Sale/Deferred Terms of Sale
LEVEL: Header
LOOP: PO1
USAGE: Required
MAX USE: 2
PURPOSE: Terms of Sale/Deferred Terms of Sale

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
ITD01	336	Terms Type Code Code identifying type of pymt terms 05 Discount not Applicable 08 Basic Discount Offered 09 Proximo	O	ID	2/2
ITD02	333	Terms Basis Date Code Code identifying the beginning of the term period 3 Invoice Date 5 Invoice Receipt Date	M	ID	1/2
ITD03	338	Terms Discount Percent Terms discount percentage, expressed as a percent	O	R	1/6
ITD05	351	Terms Discount Days due	X	N0	1/3
ITD07	386	Terms Net Days	O	N0	1/3
term description ITD12	352	Description	O	AN	1/80
ITD13	765	Day of Month	X	N0	1/2

PLEASE SEE ATTACHMENT A, FOR VALID ITD12 VALUES:

Note: Elements ITD04, ITD06, ITD08, ITD09, ITD10, ITD11 will not be used.

SEGMENT: DTM Date/Time Reference
LEVEL: Header
USAGE: Required
MAX USE: 10
PURPOSE: To specify pertinent dates and times

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
RRFQ effective date RRFQ expire date	374	<i>Date/Time Qualifier</i>	M	ID	3/3
		069 Promise Date (Required)			
		092 Effective Date			
		093 Expiration Date			
DTM02	373	<i>Date (YYMMDD)</i>	X	DT	6/6
DTM05	624	<i>Century</i>	O	N0	2/2

Note: Elements DTM03, DTM04 will not be used.

SEGMENT: LDT Lead Time
LEVEL: Header
USAGE: **Optional – Provide if possible**
MAX USE: 12
PURPOSE: To specify lead time for availability of products and services

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
LDT01	345	<i>Lead Time code</i> Code indicating the time range AE From Date of PO Receipt to Shipment	M	ID	2/2
LDT02	380	<i>Quantity</i>	M	R	1/10
LDT03	344	<i>Unit of Time Period Code</i> Code indicating the time period DA Calendar Days MO Months WK Weeks	M	ID	2/2
LDT04	373	<i>Date (YYMMDD)</i> Effective date of lead time information	O	DT	6/6

Lead time is converted and placed in the user comments for the buyers.

SEGMENT: TD5 Carrier Details (routing Sequence/Transit Time)
LEVEL: Header
LOOP: PO1
USAGE: Required (if available)
MAX USE: 12
PURPOSE: To specify the carrier, sequence of routing and to provide transit time information

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max	
	TD501	133	<i>Routing Sequence Code</i> Code describing the relationship of a carrier to a specific shipment movement B Origin/Delivery Carrier	O	ID	1/2
	TD504	91	<i>Transportation method code</i> Code specifying the method of transportation for the shipment AE Air Express AF Air Freight B Bus M Motor (Common Carrier) R Rail SR Supplier's Truck T Best Way U UPS W Inland Waterway	X	ID	1/2
	TD505	387	<i>Routing (Carrier name)</i>	X	AN	1/35
	TD507	309	<i>Location Qualifier</i> DE Destination OR Origin	O	ID	1/2
Required	TD508	310	<i>Location (Shipping Point)</i> <i>1st 20 Characters City a comma , a space, then State two letter abbreviation (CityName, St)</i> <i>Example: North Pointe, MS</i>	X	AN	1/25

Note: Elements TD502, TD503, TD506, TD509, TD510, TD511 will not be used.

SEGMENT: N9 Reference Number
LEVEL: Header
LOOP: N9 **REPEAT:** 1000
USAGE: Optional
MAX USE: 1
PURPOSE: To transmit identifying numbers and descriptive information as specified by the reference number qualifier

DATA ELEMENT SUMMARY

notes	Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
	N901	128	Reference Number Qualifier	M	ID	2/2
USED BY SNC			C3 Customer Specification Number			
USED BY SNC			SU Special Processing Code			
			L1 Letters or Notes			
utility attachment/ clause no	N902	127	Reference Number	X	AN	1/30
revision no	N903	369	Description	X	AN	1/45
revision date	N904	373	Date	O	DT	6/6
revision time	N905	337	Time	O	TM	4/6

NOTE: If N901 = SU , this signifies that the referenced requirements is not in the standardized attachments that have been sent via hard copy. An MSG segment must be included.

SEGMENT: MSG Message Text
LEVEL: Header
LOOP: N9
USAGE: Optional
MAX USE: 1000
PURPOSE: To provide a free form format that would allow
the transmission of text information

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
MSG01	933	<i>Free-form Message Text</i>	M	AN	1/264

Note: Elements MSG02 will not be used.

SEGMENT: N1 Name
LEVEL: Header
LOOP: N1 **REPEAT:** 200
USAGE: Optional
MAX USE: 1
PURPOSE: To identify a party by type of organization, name and code

DATA ELEMENT SUMMARY

used by
SNC only.

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
N101	98	Entity Identifier Code Code identifying an organizational entity or a physical location BY Buyer VN Vendor X1 Mail to	M	ID	2/2
N102	93	Name	X	AN	1/35
N103	66	Identification Code Qualifier Code designating the system/method of code structure used for N104 1 Duns Number 92 Assigned by Buyer	X	ID	1/2
N104	67	Identification Code Code identifying a party	X	ID	2/17

NOTE: If N101 = 'VN' and N103 = '92' then N104 = buyer assigned vendor code. This is required to be returned on the 843.

SEGMENT: N2 Additional Name Information
LEVEL: Header
LOOP: N1
USAGE: Optional
MAX USE: 2
PURPOSE: To specify additional names or those longer than 35 characters in length

DATA ELEMENT SUMMARY

segment used in VN loops

Reference	Data	Attributes			
Designation	Element	Name	Usage	Type	Min/Max
N201	93	<i>Name</i>	M	AN	1/35
N202	93	<i>Name</i>	O	AN	1/35

SEGMENT: N3 Address Information
LEVEL: Header
LOOP: N1
USAGE: Optional
MAX USE: 2
PURPOSE: To specify the location of the named party

DATA ELEMENT SUMMARY

segment
used in X1
loop

Reference	Data	Attributes			
Designation	Element	Name	Usage	Type	Min/Max
N301	166	<i>Address Information</i>	M	AN	1/35
N302	166	<i>Address Information</i>	O	AN	1/35

SEGMENT: N4 Geographic Location
LEVEL: Header
LOOP: N1
USAGE: Optional
MAX USE: 1
PURPOSE: To specify the geographic place of the named party

DATA ELEMENT SUMMARY

segment used in X1 loop	Reference	Data	Attributes			
	Designation	Element	Name	Usage	Type	Min/Max
	N401	19	<i>City Name</i>	X	AN	2/19
	N402	156	<i>Sate or Province Code</i>	X	ID	2/2
	N403	116	<i>Postal Code</i>	O	ID	5/9

Note: Elements N404, N405, N406 will not be used.

SEGMENT: PO1 Purchase Order Baseline Item Data
LEVEL: Detail
LOOP: PO1 **REPEAT:** 1000
USAGE: **Mandatory**
MAX USE: 1
PURPOSE: To specify basic and most frequently used purchase order line item data

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
PO101	350	<i>Assigned Identification</i> RRFQ line number	O	AN	1/6
PO102	330	<i>Quantity Requested</i>	M	R	1/9
PO103	355	<i>Unit of Measure</i>	M	ID	2/2
PO104	212	<i>Unit Price</i>	X	R	1/14
PO105	639	<i>Basis of Unit Price Code</i> Code identifying the type of unit price for an item NQ No Quote QT Quoted QE Quoted Each	O	ID	2/2
PO106	235	<i>Product/Service Id Qualifier</i> Code identifying the type/source of the data in Product/Service ID (234) BP Buyers Part Number MF Manufacturer Name MG Manf Part Number VP Vendor Part Number VS Vendor Supplemental Part Number	O	ID	2/2
PO107	234	<i>Product /Service ID</i> Identifying number for a product or service	X	AN	1/30

identifies alternate part #'s

NOTE: If no bid line item, unit price MUST BE ZEROS!!!!!!

Return only data that you receive in the Manufacture Name and Part Number Information, should you need to change this data use a MANUAL contact to discuss this with the buyer.

When returning a BID, return ONLY one set of the manufacturer names and part numbers that You are sent. DO RETURN all pairs of this data. You must return one pair only of Name and Part number.

NOTE: PO108 thru PO125 will be used to identify Product/Service ID's

SEGMENT: CTP Pricing Information
LEVEL: Detail
LOOP: PO1
USAGE: Optional
MAX USE: 25
PURPOSE: To specify pricing information

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
CTP06	648	Price Multiplier Qualifier Code indicating the type of price multiplier DIS Discount Multiplier	O	ID	3/3
CTP07	649	Multiplier Expressed as a discount multiplier. A multiplier of .90 would indicate a 10% discount	X	R	1/10

Note: Elements CTP01, CTP02, CTP03, CTP04, CTP05, CTP08 will not be used.

SEGMENT: PID Product/Item Description
LEVEL: Detail
LOOP: PO1
USAGE: Mandatory (Changes to Original data will not be used)
MAX USE: 1000
PURPOSE: To describe a product or process in coded or free form format

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
PID01	349	<i>Item Description Code</i> Code indicating the format of a description F Free-form	M	ID	1/1
PID05	352	<i>Description</i>	X	AN	1/80

DO NOT IN ANY WAY ALTER THE PID05 when returning a quote:

Note: Elements PID02, PID03, PID04, PID06, PID07, PID08 will not be used.

SEGMENT: ITD Terms of Sale/Deferred Terms of Sale
LEVEL: Detail
LOOP: PO1
USAGE: **Optional (only if differs from Header)**
MAX USE: 2
PURPOSE: Terms of Sale/Deferred Terms of Sale

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
ITD01	336	Terms Type Code Code identifying type of pymt terms 05 Discount not Applicable 08 Basic Discount Offered 09 Proximo	O	ID	2/2
ITD02	333	Terms Basis Date Code Code identifying the beginning of the term period 3 Invoice Date 5 Invoice Receipt Date	M	ID	1/2
ITD03	338	Terms Discount Percent Terms discount percentage, expressed as a percent	O	R	1/6
ITD05	351	Terms Discount Days due	X	N0	1/3
ITD07	386	Terms Net Days	O	N0	1/3
term description ITD12	352	Description	O	AN	1/80
ITD13	765	Day of Month	X	N0	1/2

See Header ITD for details regarding ITD12.

Note: Elements ITD04, ITD06, ITD08, ITD09, ITD10, ITD11 will not be used.

IMPLEMENTATION GUIDELINE FOR EDI

(VER.003030) 843 RESPONSE TO REQUEST FOR QUOTE

SEGMENT: FOB F.O.B. Related Instructions
LEVEL: Detail
LOOP: PO1
USAGE: **Optional (Only if differs from Header)**
MAX USE: 1
PURPOSE: To specify transportation instructions relating to shipment

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
FOB01	146	Shipment Method of Payment Code identifying payment terms for transportation charges CC Collect CD Collect on Deliver CF Collect, Freight Credited Back to Customer PC Prepaid but Charged to Customer PS Paid by Seller (Allowed) PU Pickup by Buyer PP Prepaid ZZ Mutually Defined	M	ID	2/2
FOB04	334	Transportation Qualifier Code Code identifying the source of the transportation terms 02 Trade Terms Code	O	ID	2/2
FOB05	335	Transportation Terms code Code identifying the trade terms which apply to the shipment transportation responsibility FOB Free on Board	X	ID	3/3
new FOB06	309	Location Qualifier (Title Passage Location) OR – Seller Owns goods in Transit DE – Buyer Owns goods in Transit	X	ID	2/2
FOB08	54	Risk of Loss Qualifier Code specifying were responsibility for risk of loss passes BY Buyer's Resp for Goods SE Seller's Resp for Goods ZZ Mutually Defined	X	ID	2/2
FOB description FOB09	352	Description	O	AN	1/80

See FOB in the Header for details that pertains to the detail FOB also.
 If you return the FOB in the header there is no need to return it in the detail, although it is valid.
 Detail FOB would be used for exceptions from the header.
Note: Elements FOB02, FOB03, FOB06, FOB07 will not be used.

SEGMENT: DTM Date/Time Reference
LEVEL: Detail
LOOP: PO1
USAGE: **Optional**
MAX USE: 10
PURPOSE: To specify pertinent dates and times

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max	
estimated delivery date RRFQ effective date RRFQ expire date	DTM01	374	<i>Date/Time Qualifier</i>	M	ID	3/3
						069 Promise Date
						092 Contract Effective
			093 Contract Expiration			
	DTM02	373	<i>Date (YYMMDD)</i>	X	DT	6/6
	DTM05	624	<i>Century</i>	O	N0	2/2

Note: Elements DTM03, DTM04 will not be used.

USED BY GPC	SEGMENT: LDT Lead Time LEVEL: Detail LOOP: PO1 USAGE: Optional (Provide if differs from header) MAX USE: 12 PURPOSE: To specify lead time for availability of products and services					
	DATA ELEMENT SUMMARY					
	Reference	Data	Attributes			
	Designation	Element	Name	Usage	Type	Min/Max
	LDT01	345	Lead Time code Code indicating the time range AE From Date of PO Receipt to Shipment AF From Date of PO Receipt to Delivery	M	ID	2/2
	LDT02	380	Quantity	M	R	1/10
LDT03	344	Unit of Time Period Code Code indicating the time period DA Calendar Days DW Work Days HR Hours MO Months WK Weeks	M	ID	2/2	
LDT04	373	Date (YYMMDD) Effective date of lead time information	O	DT	6/6	

**LeadTime segment is translated and placed in Line Item Comments for the Buyer.
A Line Item Message segment can also be used to provide this data.**

SEGMENT: TD5 Carrier Details (routing Sequence/Transit Time)
LEVEL: Detail
LOOP: PO1
USAGE: **Optional (Provide if differs from header)**
MAX USE: 12
PURPOSE: To specify the carrier, sequence of routing and to provide transit time information

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
TD501	133	<i>Routing Sequence Code</i> Code describing the relationship of a carrier to a specific shipment movement B Origin/Delivery Carrier	O	ID	1/2
TD504	91	<i>Transportation method code</i> Code specifying the method of transportation for the shipment AE Air Express AF Air Freight B Bus M Motor (Common Carrier) R Rail SR Supplier's Truck T Best Way U UPS W Inland Waterway	X	ID	1/2
TD505	387	<i>Routing (Carrier name)</i>	X	AN	1/35
TD507	309	<i>Location Qualifier</i> DE Destination OR Origin	O	ID	1/2
TD508	310	<i>Location (Shipping Point)</i>	X	AN	1/25

See Header TD5 for details on the TD508.

Note: Elements TD502, TD503, TD506, TD509, TD510, TD511 will not be used.

SEGMENT: N9 Reference Number
LEVEL: Detail
LOOP: N9 **REPEAT:** 1000
USAGE: Optional
MAX USE: 1
PURPOSE: To transmit identifying numbers and descriptive information as specified by the reference number qualifier

DATA ELEMENT SUMMARY

	Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
notes	N901	128	Reference Number Qualifier	M	ID	2/2
USED BY SNC			C3 Customer Specification Number			
USED BY SNC			SU Special Processing Code			
			L1 Letters or Notes			
utility attachment/ clause no	N902	127	Reference Number	X	AN	1/30
revision no	N903	369	Description	X	AN	1/45
revision date	N904	373	Date	O	DT	6/6
revision time	N905	337	Time	O	TM	4/6

NOTE: If N901 = SU , this signifies that the referenced requirements is not in the standardized attachments that have been sent via hard copy. An MSG segment must be included.

SEGMENT: MSG Message Text
LEVEL: Detail
LOOP: N9
USAGE: Optional
MAX USE: 1000
PURPOSE: To provide a free form format that would allow
the transmission of text information

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
MSG01	933	<i>Free-form Message Text</i>	M	AN	1/264

Note: Elements MSG02 will not be used.

LEVEL: **SEGMENT:** CTT Transaction Totals
 Summary
 USAGE: **Mandatory**
 MAX USE: 1
 PURPOSE: To transmit a hash total for a specific element in
 the transaction set

DATA ELEMENT SUMMARY

Reference Designation	Data Element	Name	Usage	Attributes Type	Min/Max
CTT01	354	<i>Number of Line Items</i> Total number of line items in RRFQ	M	N0	1/6

Note: Elements CTT02, CTT03, CTT04, CTT05, CTT06, CTT07 will not be used.

Attachment A

ITD12 Values:

- 1/2-10 day** - One-half of one percent discount allowed for payment within 10 days from date of invoice.
- 1/2-10-30** - One-half of one percent discount allowed for payment within 10 days from date of invoice, with the full amount due within 30 days.
- 1-10 days** - One percent discount allowed for payment within 10 days of invoice.
- 1-10 Prox** - One percent discount allowed for payment on or before the 10th of the following month.
- 1-10-30** - One percent discount allowed for payment on or before the 10th of the following month, with the full amount due in 30 days.
- 1-E.O.M.** - One percent discount allowed if paid on or before the end of the month.
- 2-10 days** - Two percent discount allowed if paid within 10 days from date of invoice.
- 2-E.O.M.** - Two percent discount allowed if paid on or before the end of the month.
- 2-10 Prox** - Two percent allowed for payment on or before the 10th of the following month.
- 2-10-30** - Two percent discount allowed for payment within 10 days from date of invoice, with the full amount due in 30 days.
- 2-10-60** - Two percent discount allowed for payment within 10 days from date of invoice, with the full amount due in 60 days.
- 2-10 & 25** - Two percent discount allowed if paid on or before the 70th day.
- 2-10 & 25** - Two percent discount allowed for payment on or before the 25th of the month for billings the first half of the month for billings of the first half of the month; two percent discount allowed for payment on or before the 10th of the succeeding month for billings the last half of the month.
- 2-10-E.O.M** - Two percent discount allowed for payments made by the 10th of the month following the month the invoice was issued.
- Net** - Payment due immediately.
- Net 10 days** - Payment of entire invoice due within 10 days.
- Net 20 days** - Payment of entire invoice due within 20 days.
- Net 30 days** - Payment of entire invoice due within 30 days.



Net E.O.M. - Payment due on or before the end of the month.

Net 10 Prox - Payment due on or before the 10th of the month following.

Net 10 & 25 - Payment due on the 25th of the month for billings the first half of the month; due on the 10th of the following month for billings of the last half of the month.

See Below - Seller's terms of purchase are explained in the body of the purchase order.